

## ADMISSION REQUIREMENTS

The access requirements to the University in order to obtain a degree are the following: holding a Bachillerato Certificate (Spanish Baccalaureate) and passing the Prueba de Evaluación de Bachillerato para el Acceso a la Universidad (Spanish University Entrance Examination), or holding the Ciclo Formativo de Grado Superior Certificate (Spanish Advanced Vocational Training Certificate); or holding the European Baccalaureate or International Baccalaureate Certificate; or having completed secondary education in EU countries or countries that have signed the corresponding specific bilateral agreements with Spain; or having foreign studies validated by the Spanish Ministry as equivalent to the Spanish Bachillerato; or having passed the University Entrance Tests or Procedures for people over 25, 40 or 45 years old.

Candidates fulfilling the above requirements wishing to raise their entrance marks (not applicable for candidates wishing to enter to the University by holding a completed University degree, those passing of the University Tests for people over 25, 40 or 45 years old, or holding a validated Baccalaureate Studies) can optionally pass during the University Entrance Examination an assessment test in up to 4 extra subjects. It is advisable to consult the weighting parameters of each subject for each Degree and the requirements and deadlines to participate in the different pre-registration procedure phases: Foreign Students Phase (March), Ordinary Phase (June) and Extraordinary Phase (September).

Further information on the website of the Andalusian Single District:  
<http://www.juntadeandalucia.es/economiaconocimiento/sguit/?q=grados>

## YOU CAN FIND MORE INFORMATION AT

<http://www.us.es>

<http://estudiantes.us.es>

<http://cat.us.es>

<http://guiadeestudiantes.us.es>

<https://fceye.us.es/>

[http://www.us.es/estudios/grados/plan\\_151](http://www.us.es/estudios/grados/plan_151)

## YOU CAN FIND US IN

Faculty of Economics and Business Sciences- Faculty of Law.

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Faculty of Economics and Business Sciences  
Facultad de Ciencias Económicas y Empresariales

# SSL

SOCIAL SCIENCES AND LAW

## BUSINESS ADMINISTRATION AND MANAGEMENT DEGREE

## GRADO EN ADMINISTRACIÓN Y DIRECCIÓN DE EMPRESAS



## DESCRIPTION

Degree with excellent professional opportunities in very diverse activities, quality programs that are offered in a center specialized in teaching in Administration and Business Management since 1971. The center also has its own program of External Internships and participates in the ERASMUS program for students in countries of the European Union.

Moreover, the Faculty of Economic Sciences and Business Administration of the University of Seville is included in the top 200 best Economic faculties of the world, according to the prestigious Shanghai Ranking.

The objective of the degree is to create professionals capable of creating, managing, organizing and directing all kinds of institutions and public or private companies. The Competences developed are: know how to identify and anticipate opportunities; ability to allocate resources and organize information; ability to select and motivate people; Capacity for making decisions, reach goals and evaluate results.

General Structure		Credits
Core		60
Compulsory		144
Optional		30
External Practice	Obligatory Practical Training (6 months)	Not Applicable
	Internships (Optional)	12.00
Final Degree Project		6

Course	Unit	Credits	Type	
FIRST	Statistics	6	Basic Training	
	Principles of Corporate Finance	6	Basic Training	
	Introduction to Accounting	6	Basic Training	
	Economic History	6	Basic Training	
	Basic Institutions of Private Law	6	Basic Training	
	Introduction to Economics	6	Basic Training	
	Introduction to Business (Business Economics)	6	Basic Training	
	Introduction to Marketing	6	Basic Training	
	Maths I	6	Basic Training	
	Microeconomics	6	Basic Training	
	SECOND	Business Administration	6	Compulsory
		Commercial Law	6	Compulsory
Global and Spanish Economics I		6	Compulsory	
Advanced Statistics		6	Compulsory	
Accounting Statements		6	Compulsory	
Macroeconomics		6	Compulsory	
Maths II		6	Compulsory	
Business Organization II		6	Compulsory	
Public Sector		6	Compulsory	
Cost Systems and Economic Information		6	Compulsory	
THIRD		Accounting for Business Managers	6	Compulsory
		Labour Law	6	Compulsory
	Strategic Marketing	6	Compulsory	
	Human Resources Management I	6	Compulsory	
	Corporate Finance	6	Compulsory	
	Operations Management: Tactical and Operational Decisions	6	Compulsory	
	Business Econometry	6	Compulsory	
	Global and Spanish Economics II	6	Compulsory	
	Management Information Systems	6	Compulsory	
	Financial Maths	6	Compulsory	
	FOURTH	Financial Analysis	6	Optional
		Auditing	6	Optional
Management Control		6	Optional	
Business Start-up		6	Compulsory	
Human Resources Management II		6	Optional	
Strategic Management		6	Compulsory	
Strategic Operations Management		6	Optional	
E-Business Design		6	Optional	
Commercial Distribution		6	Optional	
Strategy and Innovation		6	Optional	
Quality Management		6	Optional	
Managerial Skills		6	Optional	
Market Research	6	Compulsory		
Services Marketing	6	Optional		
Business Plan	12	Optional		
Practices in Business	12	Optional		
Fiscal Regimes in Business	6	Compulsory		
Final Degree Project	6	Degree Project		

## PROFESSIONAL OPPORTUNITIES

Directors in companies and public or private institutions as investment analysts; consultants; account auditors; human resources managers; financial consultants; tax or labor advisers; managers in banks or other financial institutions; creation of new companies or entrepreneurship; Administration technicians Public; and teaching bodies.

## FURTHER STUDIES

The completion of this degree provides preferential access to following Master's Degrees: Advanced Studies in Business Management; Higher Auditing and Accounting; Economic Consulting and Applied Analysis; Economics and Development; Strategic Management and International Business; Management and Development of Human Resources; Teaching in Secondary Schools, Vocational Training and Language Centers (Economy, Business and Trade / Training and Employment Guidance / Hotel and Tourism Industry); Andalusian Artistic Heritage and its Latin-American Projection; Psychology of Organizations and Work; Tourism Management and Planning.